



AH

FF&E and OS&E Hospitality Solutions Company

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CELEBRATING INDIVIDUALITY & INNOVATION



IT'S ALL IN THE  
**Details**

# OUR PHILOSOPHY

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WE BELIEVE  
THAT REAL  
BEAUTY LIES IN  
THE DETAILS



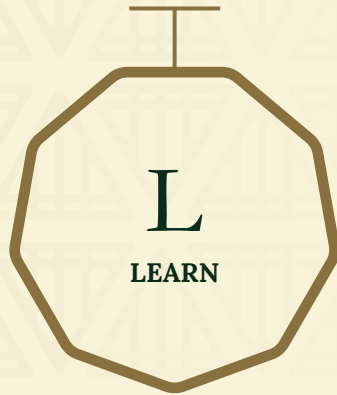
AH International began with a simple intent: provide creative OS&E solutions for India's maturing hospitality industry. While simple this intent would grow into a new business model connecting clients to manufacturers, delivering quality products, services, and experiences, simultaneously thinking towards economy and practicality in each of its partnerships across India & the globe.

AH provides single-window solutions for hospitality FF&E and OS&E requirements: sourcing and manufacturing products tailor-suited to client needs for various departments. We pride ourselves in helping clients achieve across-the-board brand consistency and scalability with our prompt dispatch and innovative stock strategy solutions with a team committed to lasting relationships, built upon trust and the promise of a job well done.

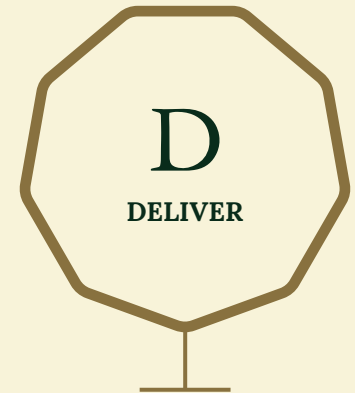
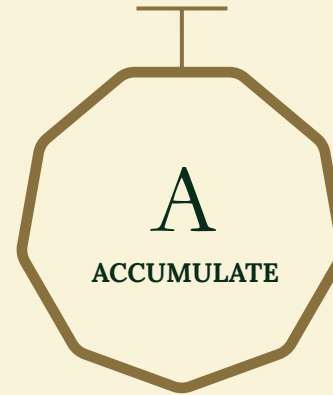
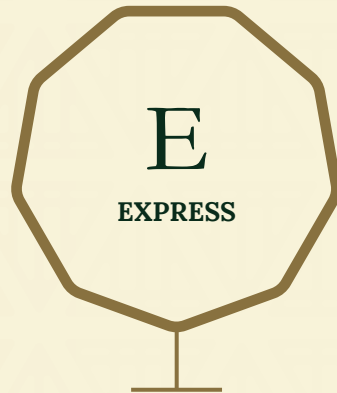
AH was founded in 2012 by Himanshu Lodha, a Jaipur based entrepreneur with experiences in Milan, Madrid & Shanghai, with a belief that businesses should operate a dynamic approach fostering transparent relationships, anticipating the trends and client needs. AH is a company founded upon concepts of dynamic growth and sensitive innovation, offering 360-degree hospitality solutions to every client based on their individual needs. Ours is a company driven by the passion of youth, tempered by experience and committed to delivering comprehensive and elegant answers for any situation.

# OUR MODEL

Getting to know  
you, learning about what  
motivates and inspires you.



Our team of experts  
succinctly assembles only the  
best solutions for your business.



Keeping an open  
dialogue, emphasizing  
transparent communication.

We deliver a solution  
guaranteed to exceed  
our client's expectations.



# WHY US

Consultancy



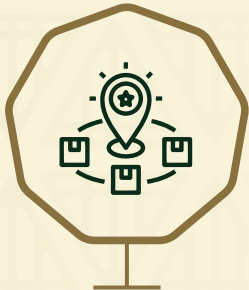
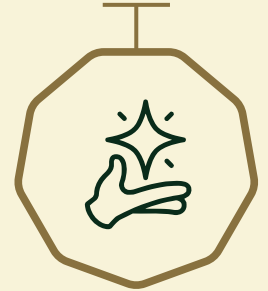
Concept Creation



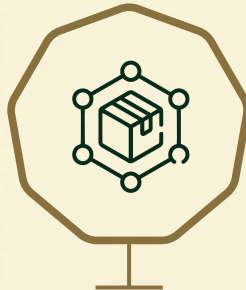
Mockup In A Box



Bespoke Solutions



House of Renowned Brands



Turnkey Supply



Door to Door Delivery



After Sales Support



# OUR OFFERINGS



Furniture & Fixtures  
Solutions



In Room  
Solutions



F & B  
Solutions



Kitchen  
Solutions



Banquet  
Solutions



Housekeeping  
Solutions



Front Office  
Solutions



Spa  
Solutions



Uniform  
Solutions



Engineering  
Solutions



Security  
Solutions



Fitness & Pool  
Solutions

## OUR SERVICES

### FF&E PROCUREMENT

Our experienced procurement team will source, negotiate, purchase, and install all your furniture, fixings and equipment requirements, managing every step and creating cost saving opportunities throughout the process.

### OS&E PROCUREMENT

Leveraging our unique hospitality experience, our procurement team will work with you to build your operating supply, inventory, and budget, using our purchasing power across multiple projects to negotiate best pricing.

### DELIVERY & LOGISTICS

Working with our global network of logistics partners, our warehouse, and logistics team review and consider the optimum solutions for your project, implementing the most efficient and effective mix of delivery solutions for the project.

### INSTALLATION

On-site installation is almost effortless with our experienced team of designers, installers, and runners, working together to coordinate the successful installation of all your FF&E and OS&E on a turnkey basis.

# FURNITURE & FIXTURES SOLUTION

## LIGHTS

- Decorative Lights
- Architectural Lights

## FLOORING & CARPETS

- Axminster
- Carpet Tile
- Hand-tufted
- Machine-tufted
- SPC Tiles

## FURNITURE

- Fixed Furniture
- Movable Furniture
- Outdoor Furniture

## FABRICS

## ARTEFACTS & ACCESSORIES

## CURTAINS SYSTEMS

- Functional Curtain Tracks
- Motorized Curtain Tracks
- Blinds





# IN-ROOM SOLUTIONS

## MATTRESS

## BED & BATH LINEN

- Mattress Topper
- Mattress Protector
- Bed Skirting
- Bedsheets
- Duvet
- Duvet Cover
- Pillow
- Pillow Cover
- Pillow Menu
- Pillow Protector
- Cushion
- Cushion Cover
- Bolster
- Bolster Cover
- Bed Throw
- Bath Towel
- Hand Towel
- Face Towel
- Bath Mat
- Bath Robe
- Bed Robe
- Good Night Mat
- Blanket
- Bath Room Slippers

## HOTEL TV

## PHONES



## ROOM APPLIANCES

- Minibars
- Digital Safes
- Tea Kettles
- Coffee Machine
- Tray Sets
- Alarm Clock
- Docking Station
- Iron & Iron Board
- Wireless Station
- Hot Water Dispenser
- Iron Organizer
- Emergency Torch
- Shaving Mirrors
- Weighing Scales
- Hair Dryers
- Defogger

## ROOM ACCESSORIES

- Coat Hanger
- Shirt Hanger
- Skirt Hanger
- Satin Hanger
- Shoe Horn
- Coat Brush
- Shoe Tree
- Coat Stand
- Luggage Rack
- Note Pad Holder
- Coaster
- Remote Holder
- Bath Tub Tray
- Terry Basket
- Minibar Price Holder
- Shoe Basket
- Laundry Basket
- Stationery Box
- Compendium
- In Room Dining Folder
- Tissue Box Holder
- Soap Dish
- Cotton Jar
- Amenity Tray
- Umbrella
- Bath Salt Jar



# F & B SOLUTIONS

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## TABLEWARE

- Cutlery
- Crockery
- Glassware
- Table Mats
- Table Lamps
- Candle Holders
- Salt & Pepper Mills
- Serving Cutlery
- Vases & Center Pieces

## BARWARE

- Shakers
- Mixing Glasses
- Jiggers
- Barspoons & Stirrers
- Strainers
- Bitters Bottles & Bottle Tops
- Drinkware
- Tools & Accessories





## BUFFETWARE & HOLLOWARE

- Chafing Dish
- Coffee and Tea Urns
- Cake Stands
- Wooden Props
- Glass Props
- Metal Props
- Cast Iron
- Risers
- Trays
- Dispensers
- Serving Cutlery
- Bread Baskets
- Snack Warmers



## F & B LINEN

- Chair Covers
- Chair Half Covers
- Chair Bows
- Napkins (All Varieties)
- Table Cloths
- Frills
- Moultons Overlays
- Underlays
- Waiters Cloths
- Wiping Sheets
- Dusters
- Table Runners







# HOUSEKEEPING SOLUTIONS

## MACHINES AND EQUIPMENT

- Bucket Wringers
- Floor Signs
- Mops
- Micro Fiber Products
- Scrubbing Tools
- Outdoor Cleaning Tools
- Window Tools
- Brushes
- Wet And Dry Vacuum Cleaner
- Floor Cleaner
- Carpet Extraction
- Carpet Blower
- Steam Pressure Cleaner
- Scrubbing Machine
- High Pressure Cleaner
- Electronic Sweeper
- Electrostatic Handheld Sprayer



## TROLLEYS & CARTS

- Trolleys
- Housekeeping Trolleys
- Minibar Trolleys
- Laundry Trolleys
- Linen Carts
- Rail Linen Trolleys
- Linen Storage Trolleys
- Janitor Carts
- Hand Trucks



## PUBLIC AREA

- Hand Dryers
- Dispensers
- Umbrella Stands
- Signages
- Umbrellas
- Shoe Shine Machines
- Baby Changing Station



## MISCELLANEOUS PRODUCTS

- Roll-away Beds
- Coat Stands
- Baby Cribs
- Baby Chairs
- Baby Boosters
- Baby Accessories
- Room Heaters
- Diffusers
- Jiffy Steamers
- De Humidifiers
- Air Purifier
- Humidifier
- Universal Adapter
- Extension Cords
- Mosquito Repellent
- Yoga Mat



## WASTE MANAGEMENT

### BOH & FOH

- Dustbins
- Room Dustbin
- Bathroom Dustbin
- Public Area Dustbin
- Smoke Trays
- Ash Urns







# BANQUET SOLUTIONS

## BANQUET FURNITURE

- Banquet Chairs
- Banquet Tables
- Cocktail Tables
- Podiums
- Dance Floors
- Buffet Tables
- Table Number Stand
- Faux Leather Products

## TROLLEYS & CARTS

- Chair Trolleys
- Table Trolleys
- Hand Trucks
- Mobile Bar
- Live Station Trolleys

## LIVE COOKING STATIONS

## AV PRODUCTS







# KITCHEN SOLUTIONS

## IMPORTED & FABRICATED KITCHEN EQUIPMENTS

- Vegetable Cutter
- Trolleys, Working Tables, Shelves
- Juicers
- Sandwich Toasters & Grillers
- Salamanders
- Microwaves
- Rice Cookers
- Pizza Oven
- Pasta Machine
- Meat Mincer & Grinder
- Induction
- Ice Crusher
- Fryers
- Drink Mixers
- Toasters
- Coffee Grinders
- Barbecue Grills
- Blenders
- Slicers



# KITCHEN SOLUTIONS

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## COOKWARE & KITCHEN UTENSILS

- Stock Pots
- Casseroles
- Colanders
- Sauce Pots
- Frying pans
- Saute Pans
- Roasting Pans
- Copper Cookware
- Bain Marie Containers
- Cast Iron Cookware
- GN Pans
- Spatulas
- Ladles
- Knives
- Graters
- Thermometers
- Scales
- Ethnic Cuisine Cookware



## STORAGE & TRANSPORT

- Kitchen Trolleys
- F & B Trolleys
- GN Trolleys
- IRD Trolleys
- Storage Boxes
- Wash Racks
- Glass Storage Racks



## PASTRY & BAKERY

- Moulds Cutters Pastry
- Utensils
- Preparation Tools
- Flexi Pans
- Pastry Equipments





# FRONT OFFICE SOLUTIONS

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## ACCESSORIES

- Faux Leather Products
- Wheel Chairs
- Stretchers
- Garland Stands
- Baggage Nets
- Queue Managers
- Magazine Racks
- Newspapers Stands
- Portable Scanners
- Counterfeit Currency Machines
- Lobby Phones
- Commercial Monitors

## TROLLEYS & CARTS

## SAFES

## FIRST AID



# SPA SOLUTIONS

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## SPA

- Furniture
- Equipment
- Consumables
- Accessories
- Ambience & Decor
- Supplies
- Linen
- Tools & implements



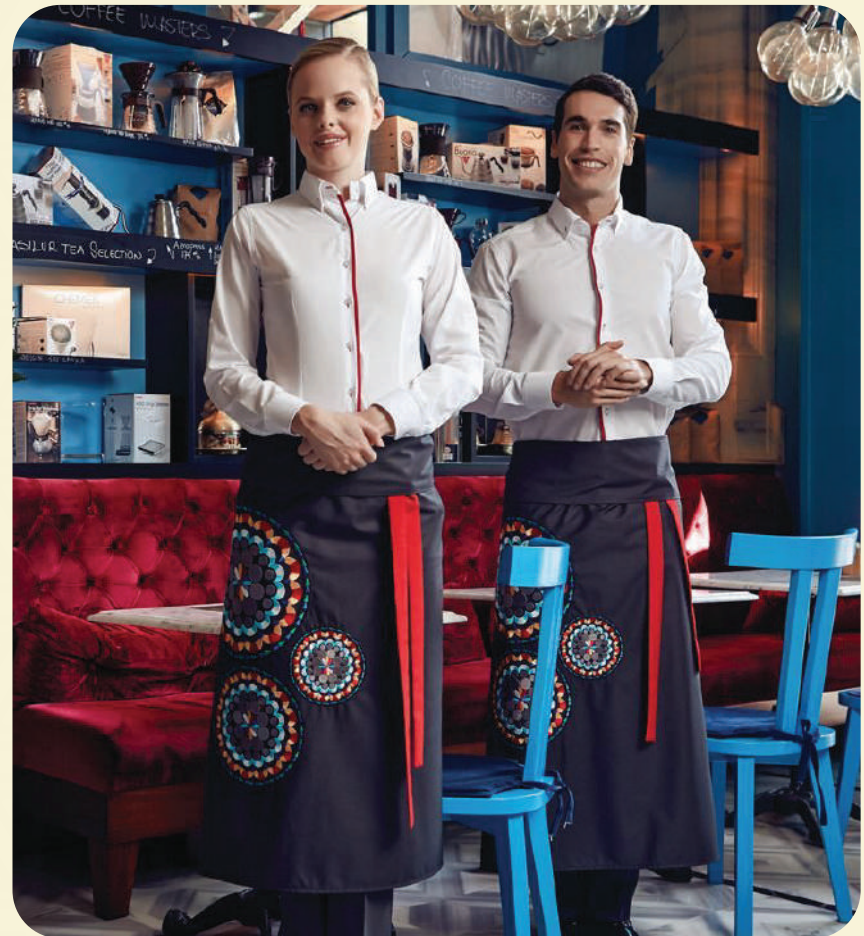
# UNIFORM SOLUTIONS

## UNIFORMS

- Front desk
- Hostess
- House Keeping
- Head of Departments
- Chef
- Engineers
- Gardener
- Security
- Bellman
- Spa
- Waiter
- Managers
- Bartenders
- Fitness Trainers
- Doorman

## ACCESSORIES

## SHOES



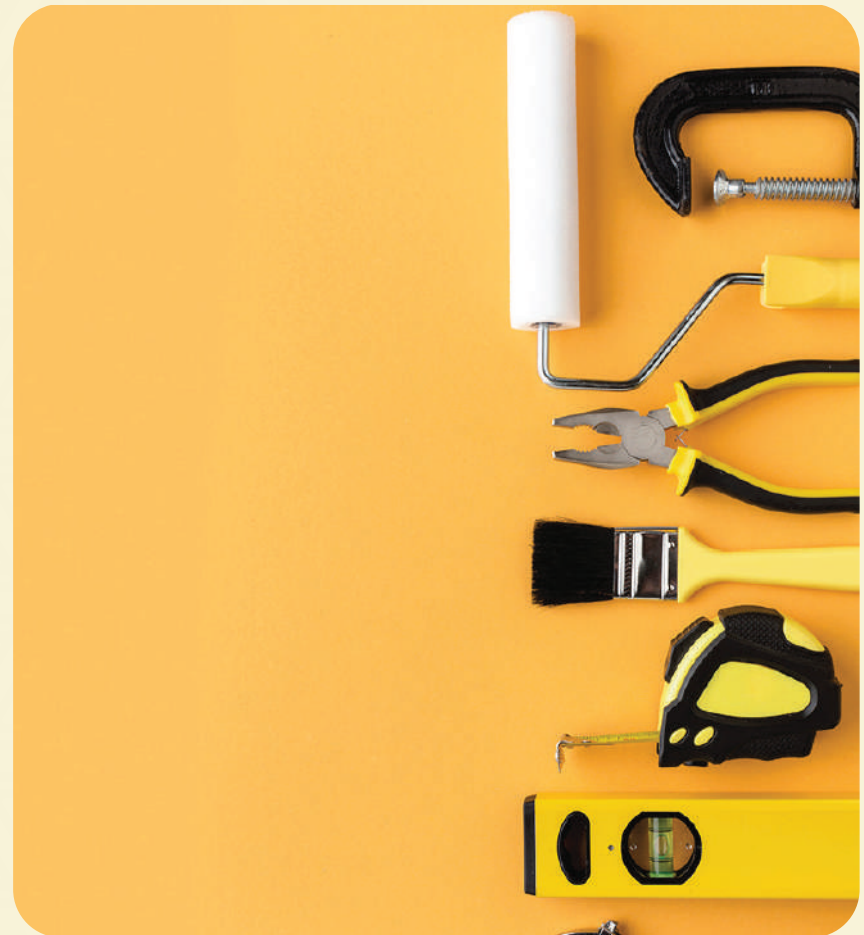


# ENGINEERING SOLUTIONS

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## TOOLS

- Power
- Hand
- Cutting
- Welding
- Ascend
- Carpentry
- Electrician
- HVAC
- Hoisting
- Decoration
- Measuring
- Garden



# SECURITY SOLUTIONS

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## SECURITY SOLUTIONS

- Loss & Prevention
- Threat Condition
- First Aid Kit
- Emergency Supplies





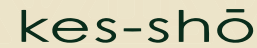
# FITNESS & POOL SOLUTIONS

## EQUIPMENTS

- Operating Supplies
- Gym Enhance Equipment
- Resort Beach Supplies
- Swimming Pool Supplies
- Operating Equipments
- Amenities
- Bins
- Appliances
- Outfits
- Exercise shoes



## OUR PARTNERS



## OUR PARTNERS



cookplay



bon**bistro**



LAZZARÒ



LINDDNA



## OUR PARTNERS

**NOKTE®**



**THRILL™**  
INTERNATIONAL

**urban bar®**

**BAR**  
PROFESSIONAL



**SILI D'ORO**  
by GASTALDI



**pujadas®**  
A VOLLRATH® COMPANY



**CAMBRO**

**silikomart®**



**Neumärker**



**robot coupe®**

**KitchenAid**

## OUR PARTNERS

**imperia®**

**SANTOS**

**SIRMAN®**

**frucosol**

**Hatco®**  
CORPORATION

**williams®**

  
**TRUFROST**  
WE UNDERSTAND COOLING

**BUTLER**

 **Weber Grill**

  
Trolley & Cart

**Rubbermaid**

**TASKI**

**KIBBLE®**  
ensuring cleaning environments

**frontier®**

  
**Nilkamal**

**GRACO**

 **Foundations®**

 **BOSCH**

**Makita**

**Stanley  
Black &  
Decker**

**FLUKE®**

 **esthetica**  
Spa & Salon Furniture

  
**Universal  
Companies**

 **DEBUG**  
MOBILITY PRODUCTS

# OUR CLIENTS

**ACCOR HOTELS**  
Feel Welcome

**THE ASCOTT**  
LIMITED  
A Member of CapitalLand

**BW** Best Western.

**RHG RADISSON**  
HOTEL GROUP

**clarks inn**  
Since 1922

**ClubMahindra**

**FOUR SEASONS**  
*Hotels and Resorts*

**ginger**  
HOTELS

**HYATT**<sup>®</sup>

**HILTON**  
WORLDWIDE

**IHG**  
InterContinental Hotels Group

**keys**  
HOTELS

**lemon tree**  
HOTELS

**ĀMAN**  
RESORTS

**Marriott**  
INTERNATIONAL

**SAROVAR**  
HOTELS & RESORTS

**SAYAJI**  
Yours Truly

**SHANGRI-LA**  
HOTELS and RESORTS

**THE PARK**  
Hotels

**The Oberoi Group**

**RĀAS**

**ROYAL ORCHID**  
HOTELS

**TAJ**  
Hotels Resorts  
and Palaces

**THE FERN**  
HOTELS & RESORTS  
Leading Environmentally Sensitive Hotels



# OUR CLIENTS

WYNDHAM  
HOTEL GROUP

Google

Sterling  
Holiday Differently

LODHA  
BUILDING A BETTER LIFE

Reliance

CAIRNCROSS MARTIN  
Your international procurement partners



# FOUNDER'S LETTER

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**HIMANSHU LODHA**  
FOUNDER & CEO

The nature of the game has changed; no longer is a hotel simply a place to rest one's head, a shelter offering the basics, in today's market the hotel has positioned itself in offering unique experiences, specific atmospheres built around strong brand identities. Each hotel has become a miniature ecosystem offering the very best to guests, a range of choices to suit every need, all the while crafting memorable brand experiences built upon personable relationships and attention to detail. The current supply systems lack nuanced understanding of client needs or market trends; they are impersonal and result often in wastage in both time and money. We started thinking about the possibilities of creating an initiative to address problems plaguing the industry, offering comprehensive FF&E and OS&E solutions with targeted sales support, synchronized dispatch, central warehousing, and an ever ready stock turning any challenge into an opportunity. Hence, we saw a huge opportunity in going beyond and re-inventing an old-fashioned chain of supply; ours is a system of timely dependability, technological innovation, and affordability.

Central to AH are people—the people we work with and the relationships we foster within our team, with our vendors, with our partners, as well as with guests who every day, across the globe, interact with our products. We attempt to understand the soul behind our client's motivations, each project tailored to the ethics & aesthetics of each of our clients and associates. With every project new members enter into the AH family, a network crossing both borders & cultures, a family with a very bright future ahead.





## AH International Pvt. Ltd.

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SINGAPORE

AH International Far Eastern Pte. Ltd.

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SRI LANKA

A H I Lanka (Pvt) Ltd

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BANGLADESH | BHUTAN | INDONESIA | ITALY | MALDIVES | MALAYSIA | NEPAL | PHILIPPINES | VIETNAM

